HELP WANTED ADVERTISEMENTS

HELP WANTED-Female Employment Agency-Domestic.

Richable colored help for private and public work: day workers supplied. Cumberland Employment Agency, 347 Cumberland st. Bkiyn. N. Y. Prospect 7823.

LiDa SEELY AGENCY, 38 West 52d St.
Butlers, 2d mch, cooks, 2d cooks, k'majds, waltresses, ch'majds, laundresses, nurses.

CHAMBERMARDS, laundresses, cooks, waltresses and couples. Brennan Agency, 698 Madison av.

resses and couples. Brennan Agency, 693
Madison av.

COOKS, kitchenmaids, waitresses, laundresses, French nurses, couples, Jacquin's
Agency, 602 6th av.

COOKS, chambermaids, waitresses, laundresses, houseworkers, couples, Miss
Spith's Agency, 25 West 42d. CHAMBERMAID-LAUNDRESS; splendid po-

West 43d st.
COUPLES, \$160, cooks, waitresses, laund dresses, houseworkers. Miss Shaughnessy's

ROSE M. WERNER, 122 H. 50th, Plaza 4647,

COMPLETE OUTFIT FREE
BY REGISTERING NOW
WANNAMARER BEAUTY SCHOOL.
435 5th av., near 39th, opp. Lord & Taylor.
Leading School in America.
Earn \$50 weekly.
HAIRDRESSING AND MANIOURING.
All branches taught register now for high
position; we cannot fill the demand; reach
out now for success in an environment of
wealth and refinement; day, evening classes.
We start you in business; easy terms. Writeor call for particulars. Tel. 1176 Vand.

LADIES EARN \$40 TO \$60 WEEKLY
HAIRDRESSING, MANICURING.
All branches taught. Special this month:
Complete manicuring course, \$15. Day, eve.
classes. Positions guaranteed, diplomas. We
start you in business; easy terms.
NILES BEAUTY SCHOOL.
210 Fifth av, near 26th st.
Telephone 6642 Madison Square.

210 Fifth av., near 26th st.
Telephone 662 Madison Square.

AN INDEPENDENT income is assured Wilfred Graduates of Hair and Beauty Culture, day, evening classes. Call, write Wilfred Academy, 753 7th av. (50th st.), Ior booklet H. Phone Circle 10220.

LEARN fair and beauty culture at Barre Academy, 20 East 46th st. Latest methods. Weekly Installments. Morning and evening Classes. Booklet on request. Investigate.

DON'T BE A "JOB-HUNTER,"
We will place you; three weeks course; day, evening or home study instruction. New York School of Füling, 19 West 44th st.

EARN \$50 weekly through Prof. Rohrer's famous Hairderss, Manieure, Beauty School. 119. West 42d, st., or Brooklyn, 15 4th av. Newark Branch, 847 Broad st.; circular.

AGENTS WANTED.

CCIDENT, sickness insurance agents, whole or spare time; policles positively fastest cillers; highest commission paid; experience innecessary. Write 2-A, 555 W, 186th st. necessary. Write 2-A, 555 W. 186th st. GENTE-Sleaman. Two high cleas, smbi-tious, clean cut, aggressive specialty sales, who can't afford to work for less an \$5,000 per year and would rather earn [0,900, for permanent position with one of the liveliest organizations of its kind in instence; highly rated and of 30 years anding: a "real opportunity" for proceers; references. Address Dept. C. K., 802 altimore Bidg., Chicago.

LIVE WIRE SALESMAN on liber

GENTS-\$300 per month; steady pay; new style written guaranteed hostery; must car or replaced free; experience unnec-ssary; space time satisfactory; sample re. JENNINGS MFG. CO., Line 501, Day-AGENTS—Sells like hot cakes; big profitsnew froning wax pad and asbestor east;
clamps board; perfumes clothes; outfit locyankee Mfg. Co., 380 Atlantic av., Brooklyn,
N. Y.

AGENTS-Salesmen, act quick. Six patented auto accessories; aide wings, hose clamps, transformers, &c., no investment; big commissions. Sales Manager, 5100 Sta. C. Omaha, Neb. Omaha, Neb.

AGENTS-ADVERTISING SALESMEN-Our men net from \$60 per week up; commission hasis: excellent opportunity in your home territory; old established business. Mr. Raiston. \$30 Wade st., Cincinnati, Ohio.

American Building, Cincinnati, Onto.

AGENTS—Our Hold Tite Ironing Board
Covers are sure sellers in every home;
the biggest doc selling article: 100% profit.
Ideal Specialty, 85 Schermerhorn st., Brooklyn, N. Y.

GENTS wanted for New York district with
Ford cars to sell Ford timers to garages
and auto trade; references required. Call
pto 12 A. M., Tuesday, Room 324, 30 Church
etc.

AGENTS-Cresco products sell rapidly; four new articles just added; sell year round. Big profiles. New cast logue ready. Improved Mfg. Company, Dept. 287, Ashland. Ohio. AGENTS-Wonderful seller; 90c, profit every dollar sales; deliver on apot; license unnecessary; sample free. Mission, Factory 2, 242! Knith av. Defroit, Mich.

AGENTS-\$16 a day casy; I start you in auto accessory business; no investment; no experience necessary, free accessories. Write Exch, 1507 Michigan av., Chicago.

AGENTS wanted for beautiful fraternal order emblem; trader; rapid seller, large profit; excellent side line. Smith, 903 New-ark av., Jersey City. Ark av., Jersey City.

AGENTS—Every home buys "Presto"; a repeater; sample free. Premier Products Corp., 1451 Broadway, New York city.

AGENTS—Increase your profits estiling soap, perfumes, extracts, &c., as side line. Lacasalan Co., Dept. 642, 81, Louis, Mo.

AGENTS—Inch display advertisement 161 magazines thrice, \$15. Wood's Popular Services, Atlantic City.

AGENTS—Cancassers paid commission. Address Mailing & Distributing Co., 63 Dey et.

ARE you willing to démonstrate something which will save \$50 to \$500 in every home you call upon and costs the buyer less than \$57. The well to do listen quickost and buy at once, as they have the most to lose by not buying and they have the most to lose by with; easy to get in; powerful demonstration; practically no one in your city ever heard of it. Factory Manager, 105 22d et., Milwaukse, Wis.

Milwankse, Wis.

LARGE MANUPACTURER wants agents; sell advertised brand men's shirts direct to wearer; no capital or experience required; free samples. Madison Mills, 505 Broadway, New York.

VERY large profit selling gas and cigar lighters; lights without matches or friction.

Royal Manufacture Co., 10 East 14th st.

ents-Ladies; \$8 day; steady pay; newest styles written, suaranteed heslery; no competition; not sold in stores, complete line, including silks. You simply display aampies and write orders. Your pay in advance daily. We deliver and collect; experience unnecessary; spars time satisfactory, Jennings Mfg. Co., Trial J 216, Daylog, Ohlo.

HELP WANTED-Male.

ACCOUNTANTS AND BOOKKEEPERS

ACCOUNTANTS and bookkeepers for Gov

AN OPPORTUNITY FOR YOUNG MEN TO OBTAIN POSITIONS WITH A FUTURE.

Age over 18. Electrical work, wiring, circuits and testing.

Steady employment, interesting work.

In answering please give the following information: Age, weight, education and previous experience, if any. S 659 Herald, 280 B way.

AUTO salexmen, opening for 2 additional men familar and acquainted in Bronx county; experience unnecessary. Call after 10 A. M. Monday, Mr. Barrett, Bronx Bulck Co., Inc., 607 Bergen av. (152d),

BOOKNEEPER, ledger cierk; knowledge stenography preferred; must be accurate. Address in own handwriting, stating age, references, salary expected, Trimmings, box 205, 209 Cable Building. 203, 209 Cable Bulling.

BOOKKEEPER — Manufacturing concern
wants experienced bookkeeper; must have
first class references. Address, stating age,
experience and salary wanted. Q660 Herald.

Publishing house offers chance for advancement to grammar school graduate, proferably some high schooling, starting with measuring work \$10 weekly; give age, sducation, church affiliation. Box D 156, Holmes, 266 Broadway.

AND TO START.

LARGE WHOLESALE HOUSE HAS EXCELLENT OPENING FOR BRIGHT OF THE START OF AGE. ADDRESS H. BOX 80, GRAND CENTRAL FOST OFFICE, N. Y. CITY.

BOY or young man wanted by commission house. Address, stating age, experience and salary desired, Dry Goods, P. O. 16x 710, City Hall Station, New York.

BOYS!

Read and note all the opportunities listed in this column for positions. Then also consult the offerings under Employment Agencies—Commercial, Look at them NOW.

Agencies—Commercial. Look at them NOW.
FOY, 18 years or older, to commence as
messenger in bank; salary \$12 weekly; opportunity for advancement. See Mr. White,
Room 4, 200 Montague st., Brooklyn, after
9 A. M.
BOYS.—We have constant demand for Christian boys; good salaries, splendid future.
A J. Holmes, 145 West 41st st.

BUYER OF CANDY

with an old concern having a number of branch stores; splendid opportunity for right man. When replying state age, whether martied or single, giving full particulars of previous experience and salary.

CARETAKER wanted, married, about 45 years of age, American; \$50; beautiful house supplied on private estate, Elberon, N. J.; must be thoroughly trustworthy and handy man; references required. \$644 Herald, 250 B way.

GANVASSERS wanted for house to house solicitation; newspaper and magazine clubbing offer. Apply to J. O'Connell, seventh floor, \$38 William st.

CHAUFFEUR, Pierce-Arrow, private car.
New Fork city winter months, Jersey coast
summer months; state age, experience and
calary. P. O. Box 161. Station D. New York.
CHAUFFEUR, taxl, for 20th Century Laundelet; Irleh preferred. S 1390 Herald,
Harlem.

COLLEGE MAN,

(An Unusual Opportunity.)

We are looking for a college man (preferably one who has worked his way through college for a position requiring aggressiveness and hard work and which has the peculiar merit that a man may name his own income: \$5,000 to \$10,700 per annum easily if you can qualify. Room 605, 118 West 44th at. Call any morning before 1 o'clock.

CONTRACTORS-Lots of work; country es-tate. BROWNING, 29 W. Sist. Schuyler 4678. GOUNTER MAN TO TAKE CHARGE first cabin transatiantic line; must be fully experienced with cabin business and tourist agencies; applications will be treated confidential. W. V., P. O. box 822, City Hall Station.

COUPLE GERMAN, WITH YOUNG DAUGH-TER TO TAKE CHARGE OF HOME; MUST UNDERSTAND COOKING AND WAITING, DAUGHTER TO HELP WITH CARE OF LITTLE ROY; WAGES \$130, WIRITE MRS. HARRISON REED, HAVER-FORD, PA.

COUPLE for East Hampton, L. I., June 15-October 1; two in family; take entire charge except laundry; butler-chauffeur; cook-chambermaid; both must be entirely ex-perienced, willing and agreeable; excellent references required. Apply by letter to R. H. Thompson, 55 Park place, New York.

recovering your lost property.

S. K. 684 HERALD.

280 Brondway.

SALESMEN to sell stock in oil and gas company with proven production; leads furnished; liberal commission. J. Steimart. 20 Broad et. room 1416.

SALESMEN to sell stock in oil and gas company with proven production; leads furnished; liberal commission. J. Steimart. 20 Broad et. room 1416.

SALESMEN to sell stock in oil and gas company with proven production; leads furnished; liberal commission. J. Steimart. 20 Broad et., room 1416.

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HELP WANTED-Male.

COUPLE wanted for Lenox, Mass., where other servants are kept in summer; a highly recommended white couple, Scandinavian preferred; during the summer wife must be competent cook and understand electric range; man useful builer and valet; in winter capratakers; answer stating wages, nationality and give references. Address Lenox, N 2230 Herald, Herald sq. COUNLE German of Scandinavian pre-

September 1. S 642 Herald, 280 Broadway.

COUPLE (white), man farm gardener and
generally useful; wife cook and general
housework on Connecticut farm; wages \$100;
might take two men as gardener and cook
respectively; wages \$50 each. Room 1107,
151-West 42d at.

COUPLE—Man butler; useful man; wife
cooking and general housework, for small
family in Hartsdale, N. Y.; highest references required, Call Monday morning 9-11,
or phone Riverside 6724. S. Klee, 2 West
85th. Apartment 7-N.

COUPLE WANTED for entire work, including laundry, in house near New York city,
family 2 adults. Replying state wages, refences, nationality, Address W. W., P. O.
box 822, City Hall Station.

apartment 78.
COUPLE (white) for all year home in country; man experienced chauffeur and medianic; woman good cook and do small laugdry. Apply Monday before noon, 135 Hudson st., New York.

COUPLE wanted to take entire charge; man drive car, assist wife; live at Belle Harbor, L. I.; wages \$100. Phone Worth 1734. COUPLE—Man as chauffeur, mechanic and handy man; wife chambermaid-waitress, assist in housekeeping; send copy of last reference, A. L., Cedarhurst, L. I. reference. A. L. Cedarhurst, L. L.
COUPLE, experienced, take entire charge of
modern country house: small family, no
laundry, \$100 per month. Phone Monday
evening after 7 o'clock, Murray Hill 2788.
COUPLE (American), middle aged; assist
farmer, generally useful. Y 2041 Herald,
280 Broadway.
COUPLE, chauffeur and general houseworker; family of two. Phone Fordham
9074, or write O 1384 Herald, Harlem.
COUPLE WANTED-A first class cook and

COUPLE (Wanted). A first class cook and useful butler. Call Tuesday between 12 and 3 at 58 E. 54th st.
COUPLE (white), Rye, N. Y.; cooking, butler, housework; \$130. Call Monday, between 1-3, 17 Madison av., room 1508.

DRAUGHTSMAN WITH SOME EXPERIENCE ON ARCHITECTURAL AND STRUCTURAL WORK; ONE FAMILIAR WITH GREENHOUSE CONSTRUCTION PREFERRED, WRITE, STATING EXPERIENCE AND SALARY EXPECTED, WM. T. LUTTON CO., JERSEY CITY, N. J.

YOUNG MAN WITH ABOUT TWO YEARS EXPERIENCE STEEL PLATE CONSTRUCTION WORK; STATE AGE AND SALAPY DESIRED. D 595 HERALD, 250 BWAY.

I-RAFTSMAN for contractor's office, with experience in detailing woodwork; no other need apply: must state salary and experi-ence. N 2236 Herald, Herald sq. ELECTRICITY Taught by Experts—Earn while you learn at home. Electrical Book and Froof Lessons Free. Success guaranteed and position secured. Write to Chief Engineer Cooke, 2144 Lawrence av., Chicago.

Progressive concern wants the serv-ices of live wire; orly experienced man wanted; real job for the right one. Reply, stating qualifications.

&c., Box 62, 2119 3d av. ESTIMATOR in high class Christian plumb-ing supply house; must be familiar with fixtures and roughing material; state age and salary expected. D 502 Herald, 280 Broadway.

Broadway.

ESTIMATOR.—Man who understands plans to take off quantities for fireproof door and window contractor. Address with functional and the state of the sta

FARMER, \$40 month and board; pay wife to board two men; house is furnished; gar-den. Box 416 Foughkeepsie, N. Y. FINERS wanted on Tisch and Eppler ma-chinea; steady work, Goodman Broe. & Hinlein, 1238 Callowhill et., Philadelphia, Pa. GARDENER, permanent, useful, on small place; cow, chickens, garden, &c.; house, heat, light provided; good wages. Apply C. A. Van Rensselaer, Jericho, L. I. GENERAL HOUSEMAN AND COOK, any nationality, by two adults, for small house in Connecticut, June 15 to September 15; \$50 per month. Write Y 2042 Herald, 280 B'way. per month. Write Y 2042 Herald, 280 B way GENTLEMANLY boy will be given oppor-tunity for business training; bring church and school references. New Home Sewins Machine Co., 47 East 19th st. GROOM—Married, no children; English amall private stable and assist outside two good rooms, private bath furnished perquisites. Room 401, 30 Pine st., Monday afternoon.

> INSPECTORS. Young Single Men.

19 to 25 years of age, to work on the inspection of machine switching apparatus as well as manual equipment which is now being installed in telephone exchanges; two-year high school men or equivalent in training or experience, together with the right kind of personality, are the only requirements. Call after 9 A. M.

WESTERN ELECTRIC CO., INC., INSTALLATION TRAINING SCHOOL, 151 FIFTH AV., NEW YORK.

INSURANCE salesman, accident, health pol-lotes; easiest sellers; liberal commission; experience not necessary; full, spare time. Write at once 2-A, 555 W. 186th st. JAPANESE wanted, two men who are experienced and capable of doing cooking and housework for family of six. 25 Prospect av. Larchmont. N. Y.

JAPANESE cook, also butler, wanted; both must be first class in every detail of good service; two in family. Address Room 711, Biltmore Hotel.

Unusual opportunity for man not over 30 sears of age, to learn our business with the unurpose of later becoming a manager. Must have had experience in selling and handling serchandles in a retail store, have good sealth, ambition, clean past record and a setermination to work hard for self-development. In application state age, name of concerns employed by, with length of service, application confidential.

HELP WANTED-Male.

MAN.

I am looking for a particular type of man who is inherently honest, who can faithfully represent an organization of national reputation and record, Regardless of your present occupation, you may be that type of man whom I can place in a position to earn not less than \$5,000 a year.

MAN-CAN YOU SELL?

If so, we have an opening for a hard working man who is seeking a permanent position in a high grade investment house, now handling a dividend paying expansion issue of a five-year-old food products concern, well established and growing too rapidly for present capacity of several plants. Men over 30 preferred. Call room 1010, 26 West 44th st.

MAN, young, in high class institution, to take charge of the social life; must be able to play and sing, arrange entertainment and give setting up exercises; must furnish the best of references as to character and ability. Apply to Blythewood, Greenwich, Conn. MAN—Position of trust in oid established company, prospects of advancement for ambitious man of good appearance, age 25 to 55; ability to meet and talk with men essential. Address Box 485, Madison Sq. P. O. MAN, middle asced, refined personality. tial. Address Box 485, Madison Sq. P. O.
MAN, middle aged, refined personality,
wanted for fire insurance office as usher
and to supervise mailing department. Apply
in writing, N 2233 Heraid, Heraid square.

MAN and wife for select apartment hotel
accommodating 100; must have experience
in buying and managing. L 1606 Heraid,
Brooklyn.

MACHINIST, with bench experience; if not working call Monday. A. O. Lamson, 63

MEN wanted who are looking for a real opportunity along selling and executive lines, who are willing to pay the price in time and effort; one of the largest nationally advertised corporations in the world; will educate and train such men in salesmanship and opportunity to grow; no stocks. L 1611 Herald, Brooklyn. NEWSPAPER men; note also the advertise-ments under Employment Agencies-Com-mercial. Look at them NOW.

Christian man, about 30 to 35 years of age, who, has had experience in purchasing domestic and foreign made staple and fancy notions. Must have executive ability and experiences in devising selling plans for successful retail selling. In application state age and list the concerns previously employed by, length of service and salary. B. B., 612 Herald,

OFFICE seekers should also note the adver-tisements under "Employment Agency-Commercial," Look at them NOW.

OFFICE ASSISTANT, must write good, leg-fible hand, be capable of figuring rapidly and accurately; none others need apply; sal-aty \$18-\$22 week according to experience. Box 167, 209 Cable Building. OFFICE BOY WANTED, ABOUT 16 YEARS; NO EXPERIENCE, BOX D 145, HOLMES,

OFFICE boy having real estate vocation; good opportunity; Christian. Apply Mon-day 5 P. M., Duross Company, 155 W. 14th ORGANIZER, salesmanager, for real estate business, of good personality: a man capable of securing results; the field to be covered and the agents you would obtain must be otherwise employed. Send particulars of past experience for interview. Q 141 Herald, Herald sq.

PHYSICIAN for permanent office G. U. work: good salary, plus: state age, ex-perience. Specialist, 2041 Herald, Herald sq. REAL estate building manager, experienced in apartment house management. NEHRING BROTHERS, St. Nicholas av. and 182d st.

WELL KNOWN CORDAGE CONCERN HAS AN OPENING IN THEIR NEW YORK OFFICE FOR HIGH GRADE ROPE SALESMAN. MUST HE A FIRST CLASS, A NO. 1 MAN. THOROUGHLY CONVERSANT WITH ROPE TRADE IN NEW YORK CITY: ONE WHO IS AT PRESENT HANDLING AND CAN CONTINUE TO SELL LARGE USERS OF HIGH GRADE ROPE.

STATE AGE, EXPERIENCE, PRES-ENT CONNECTION, REASON FOR CHANGING AND QUALIFICATIONS TO FILL THE ABOVE REQUIRE-MENTS.
ADDRESS "MANUFACTURER 1840."
Y 2036 HERALD, 280 BROADWAY.

DIVIDEND PAYING SECURITY.

Three salesmen wanted to call only on people who have written for information about dividend paying security; third dividend recently paid three times larger than first one paid nine months ago; plenty of leads; no cold soliciting; drawing account and liberal commission, Mr. Shawn, Johnson & Hopkins Co., Inc., 399 5th av.

calling on retail stationery and book trade, to handle new five color automobile maps, territories New England, New York city, New Jersey and Philadelphia: liberal commission, no drawing accounts; excellent side line. N 2229 Herald, Herald square.

SALESMEN WANTED.

WE HAVE IMMEDIATE OPENINGS FOR FIFTY HIGH GRADE MEN, WHO POSSESS THAT QUALITY WHICH MAKES REAL SALES-MEN. CALL MONDAY, JUNE 5, BETWEEN 1:30 AND 2 P. M. ROOM 701 STRAUSS BLDG., 9 EAST 46TH ST.

SALESMEN
FOR MIDDLE WEST TERRITORY TO
REPRESENT LEADING HOUSE MANUFACTURING ELECTRICAL SUPPLIES
AND CHANDELIER ACCESSORIES, ONE
WITH FOLLOWING PREFERRED. EXCELLENT OPPGRUNITY FOR RIGHT
PARTY. D 508 HERALD, 280 B-WAY.

SALESMAN.

High class stock salesman wanted by prominent corporation to handle its new stock issue, just offered to the public and being quickly consumed.

Man must be of highest caliber and in the habit of earning \$100 per week or more. Spiendid opportunity for permanent position. Apply MR. BILLARD, Room 410, 52 Vanderbilt av.

LONG ESTABLISHED, HAS OPENING FOR MAN IN SOUTHERN STATES TO SKILL SANITARY PRODUCTS TO DAIRIES, MILK AND ICE CREAM PLANTS: ACQUAINTANCE WITH THESE INDUSTRIES NECESSARY: SALARY AND COMMISSION TO RESHT MAN. Q 1894 HERALD, 16TH ST.

TO RP-SHT MAN. Q 1894 HERALD, 16TH ST.

SALESMAN.—Will make very attractive proposition with any man who is acquainted, with any class of trade-that gets out catalogues, booklets, circulars, &c.; do not need to be in printing business; give us the leads and we will do the rest; good salaried position for right man; references required for personal character. Apply N 2234 Herald, Herald square.

SALESMEN, AUTOMOBILE—AUTHORIZED FORD DEALER OFFERS EXCEPTIONAL CONNECTION TO EXPERIENCED AUTOMOBILE SALESMEN, STRAIGHT COMMISSION BASIS WITH DRAWING AUCOUNT TO THOSE WHO QUALIFY; LEADS FURNISHED. O 588 HERALD, 280 BROADWAY.

SALESMAN-If you have clientels to whom you can sell stock in a company with proven production appoissored by men with integrity operating in a field covered by the largest gas and oil companies in America, call to see me:

HELP WANTED-Male.

CALL IN PERSON. Room 208, 50 Broadway, 9 TO 11 A. M. 2 TO 4 P. M.

SALESMEN

HIGH CLASS SALESMEN WANTED, GENTLEMEN UN-TO GO ABROAD: SALARY. COMMISSION AND EX-PENSES. ADDRESS TACT. BOX 8 635 HERALD, 280

SALESMAN.

An old established concern 43 years in business is offering a 15 year 7 per cent. gold note to its customers, a real opportunity for a producer; experience absolutely necessary; commission basis. See

MR. LOWENSTEIN, ROOM 810, 1540 BROADWAY.

SALESMAN.

An old established concern 43 years in business requires several young men to place its 15 year 7 per cent. gold notes edirect to its customers; if you are industrious, intelligent and are looking for a real connection where your carnings will depend on your own ability, and where you will receive the best possible sales instruction this is your opportunity; commission basis. See

MR. LOWENSTEIN, ROOM 810, 1540 BROADWAY.

Regardless of your present occupation there is an opening here for you. The requisites are a determination to succeed, an ambition big enough so that you are worth training and have the ability to take a licking and come up smiling.

All the cooperation possible is yours. Personal training, leads, help in closing sales and, if you are worth it, a drawing account. Any one may shawer this ad, and if he will work for success as hard as he dreams it he guarantees his own future. There isn't any limit here to your earnings. Call Monday morning, between 9 and 12, and ask for Mr. Papineau.

Wm. E. Harmon & Co., Inc., Real Estate, 957 Broadway, corner Mrytle Ave.,

Brooklyn, N. Y.

FLORIDA is growing faster than any other State in the country. Thousands are buying property there either for homes or investment. HOLLY-WOOD By-the-Sea is unusually atinvestor or the Salesman. It you are looking for a permanent connection with a large corporation where ability is recognized and where large commis-sion carnings are possible. See MR.

HOLLYWOOD LAND & WATER CO.,

SALESMEN.

Manufacturing corporation offers excep-tional opportunity for permanent well paid executive positions to limited number of young men over 25 years of age. You will be trained for Branch Manager-ship. Branch Managerships pay an attractive weekly salary, commission and office ex-penses. Previous selling experience not casgntial. Apply between 8 A. M. and 2 P. M. KWIK-LIFT CORPORATION, 363 Flatbush Avenue, Brooklyn, N. Y.

associated in past with only gilt edged propositions, wanted for stock of corporation acting as underwriters and general insurance agents and doing business national in scope. Company already financed by prominent and successful business men. Has profitable business in hand. Needs additional funds to permit rapid growth. Convincing arguments and literature for salesnmen. If you can show a clean record and know how to get results we can interest you. Call or address Manager, suite 803, 19 West 34th st., New York.

SALESMEN WANTED.

An exceptional opening with a staple line for high class specialty salesman owning Ford car and willing to cover intensively general stores in the country districts, also furniture stores in the smaller towns. The line is one of the best of its kind on the market and possesses special selling features. The basis of remuneration is a guaranteed drawing account sufficient to travel on, and a commission over and above a certain volume of business. Only high class men who own and are willing to use Ford cars considered. Three territories open.

HELP WANTED-Male.

SALESMEN, CAN YOU QUALIFT? IF YOU CAN, WRITE

CUT OUT THIS AD AND MAIL IT IN A LETTER AND WE WILL ADVISE YOU FOR AN INTERVIEW.

I CAN APPLY 85% PER-SPIRATION IF THIS CON-NECTION MEANS REAL CLEAN MONEY TO ME.... I AM NOT A STOCK

I AM A CHRISTIAN I CAN FURNISH UNQUES Gentlemen:—This advertise-ment is being inserted by a large though young merchan-dising house, employing over 150 salesmen and in need of more at once. S 667 Herald, 280 Broadway.

SALESMANAGERS.

An organization doing a nationwide busi-tess, with branch offices in many cities, equires the services of several men of bility, ambition and determination for po-altions as branch managers.

They will be trained in our work here in New York and will earn while learning; those who qualify will be given an unusual opportunity to build up a business for them selves. Former military or naval officers are most adaptable and will find this work most congenia!

Write giving full and complete information regarding age and past experience. Do not call unless appointment is arranged. Ad-dress Mr. Sidley, 17th floor, 505 5th av.

SALESMEN.

We are adding to our sales organization twenty men of ambition, over 25, who desire to make money. Their immediate earnings will depend upon the energy they put into their work. Men with us only a few weeks have doubled and trebled previous earnings. Our proposition assures the successful applicants of a permanent position on a salaried basis with a company placing upon the market a product which will revolutionize present methods of fire prevention.

Apply 10:30 A. M. and 2:30 P. M. (SUITE 603)
NATIONAL CITY ANNEX BLDG., 16 EAST 43D ST.

MOTOR TRUCKS.

1167 Atlantic av., Brooklyn.

BALESMEN. Several men of high character and personality to sell sound dividend paying securities. This is an opportunity for aggressive and ambitous men to earn \$10,000 or more annually on commission basis. Previous selling experience helpful but not necessary, as we give our men fullest cooperation. We desire only men who wish to form a permanent connection with a firm that handles only high grade securities. If you can furnish satisfactory refer-

ROOM 1813, 200 BROADWAY.

leads furnished.

Sales experience desirable but not es-sential. Write, giving experience and ref-erence, P. O. Box 403, City Hall Station, NEW YORK CITY.

SUMMER work, teacher or college salary, commission; \$40 weekly; be healthful, educational. H. H., Box station F. Manhattan. EXCELLENT OPPORTUNITY high caliber men, inherently honest, with initiative, ambitious and good appearance, capable filling \$10,000 as year position: commission and drawing account; permanent future assured and a product with 20 years' established success. Call 10 A. M., Room 313, 32 Broadway.

for rapid seiling, dividend paying shares: plenty of taiking points and best of rea-cons why your class should buy; suc-cessful experience in security seiling de-airable but not absolutely essential; real cooperation but no advances. D 589 Herald, 280 Broadway.

to handle a line of glove silk underwear for Middle West; must have travelled in the territory, with either a line of glove silk underwear or silk honlery; splendid opportunity. Lilyknit, 141 West 20th.

SALESMEN—Security Opening for two high class salesmen to complete organization; only men with past records can fit; Radio Corporation, sensation of years; leads and full cooperation; attractive commission contrect. S 2107 Herald, Herald sq.

SALESMAN—Experienced folding cartons cutouts. Ac., wanted; new organization, unational scope, with products that will outerell everything in its field; commission until productiveness proven, then salary and commission. D 504 Herald, 280 B'way.

for wholesale fish business; one acquainted with hotels and institutions; good salary and commissions; good opportunity for right party. D foll Herald, 250 Bway.

SALESMEN WANTED to sell unique line of advertising novelties; liberal commission basis; first class references required. Stanwood Mfg. Company, 4 Tremont Row, Boston, Mass.

triets, also furniture stores in the smaller towns. The line is one of the best of its kind on the market and possesses special selling features. The basis of remuneration is a guaranteed drawing account sufficient to travel on, and a commission over and above a certain volume of business. Only high class men who own and are willing to use Ford cars considered. Three territories open.

Reply Box 314, Madison sq. station, City.

BALESMAN WANTED.

If you are a salesman and fesire to make a connection with a house that will give you as salary and commission we have an uncular of the connection with a house that will give you as a salary and commission we have an uncular opportunity, but YOU MUST have intelligence, a clean record, personality, he a convincing talker and one who can deliver and really wants to work. The proposition is sound and offers permanent connections with opportunity of advancement to executive office for young men who can qualify between the ages of 20 and 33. Applications will be received when made in writing, giving full detaits. S 640 Herald, 250 Broadway.

SALESMAN—Wantesale paper warehouse exceptional opportunity state experience. S SALESMAN—Wholesale paper warehouse exceptional opportunity state experience. S SALESMEN—To visit dry goods, notions stores, Long Island: commission basis to ward. Box Aless Man—To A SUCCESSFUL SALESMEN—To visit dry goods, notions stores. Long Island: commission basis to ward. Box Aless Al

HELP WANTED-Male.

SECURITY SALESMEN. RARE OPPORTUNITY

Established dividend paying corporation now earning several times dividend requirements, operating four plants and preparing to establish others, in campaign of expansion necessitated by increased demand for its products, offers an exceptional opportunity to real security salesmen of highesterbular products of the pr

portunity to real security salesmen of highest caliber.

This is not a reload proposition. Only men competent and qualified to interview bankers and men high in the realm of business will meet our requirements.

To such men we offer the prospect of permanent, lucrative positions after they have established their worth.

Among others, the corporation does business with municipalities throughout the United States, including New York, Chicago, Detroit and other cities. To enable us properly to expand we will offer a portion of an authorised 8 per cent. preferred stock with a reasonable bonus of common.

We provide leads and pay commissions only. apply.

For such men this is an exceptional op-portunity. In applying state experience and preferences. Box 8 641 Heraid, 280 B'way.

SHOE SALESMEN, experienced in selling high grade shoes. Frank Brothers, 58 5th av. Apply fifth floor.

SOLICITOR to form adult male classes for well known educational institution. Write Director, 1408 St. Nicholas av.

One with steamship office experience preferred; excellent opportunity.

GIMBEL BROTHERS, 88D ST. AND BROADWAY.

Apply selling superintendent, 5th floor.

TENOGRAPHERS, SECRETARIES—
The advertisements under this heading come from responsible concerns and represent excellent opportunities to those out of amployment. Other help wanted offerings can be found under "Employment Agency, Commercial." Commercial."

STORY OF A BALESMAN'S SUCCESS.

A salesman 52 years of age, came to our office some years ago to take up a new line of business—a line against which he had been prejudiced, but which he knew carried great rewards for the successful. His average commissions after the second year have approximated \$10,000 a year, and he has built up a future income of over \$2,500 a year on business already written.

We are enlarging our organization to pre-pare for an enormous expansion of business during the next few years. We have posi-tions for two good salesmen with successful records. Under our method of instruction failure is well nigh impossible if they will pay the price in hard work. Liberal draw-ing account against commissions.

This offer will be open during the next week. Only applicants of unquestioned in-tegrity and with high grade references will be considered. L. A. Cerf. Manager, Mutua Benefit Life Insurance Company, 118 Wes 44th street, city. Call any time before 1 P. M.

SECURITY SALESMAN
AND MANAGER
needed immediately for our New
York office and surrounding territories jusé organizing, by rapidly
growing real estate house of national scope, requiring additional
capital for developing their properties and building homes for buying
cuatomers; applicant must qualify
for a bond of \$5,000; must be experienced, and able to produce immediate results; our salesmen and
managers are making on a commission basis from \$4,000 to
\$10,000 a year; replies treated confidentially; give phone number;
write. C 2004 Heraid, Heraid sq.

In fact, the opposite is more nearly correct. That does not mean, however, that we are willing to put men of mediocre ability in these positions. It does mean that for the man who is something above the adrage the future with us contains possibilities few corporations are able to offer him to-

YOUNG MAN.

TOUNG MEN—Brooklyn electrica business wants several youn, no, 18 to 23 years of age, 12 pounds or more; ability recognized tate age, height, married or single

Address Lock Box 201, Rochester, N. Y. STEEL die stamping operators; state ex-perience and salary expected. L 38, P. O. Box 3484, Philadelphia, Pa.

YOUNG man, about 20 years of age, with wholesale rubber company: must give ref-erences and state salary. Address L., P. O. Hox 1160, City Hall station, New York. TRAVELING SALESMAN WANTED.
An old established BRASS MANUPACTURING COMPANY in New York city has
an opening for a traveling salesman; one
who is conversant with the brass goods
business.

TRIMMING SALESMAN, experienced, for department store and manufacturing trade, Middle West and New York city territory; open commis-sion pasis; state experience. Box 211, Realservice, 15 East 40th,

VACATION in country for teacher or colleg student; refined, pleasant and healthfu work; eplendid remuneration. C D 210 Herald, Herald sq.

WANTED energetic, capable teacher or college student for summer position, profitable from standpoint of health, training and finance; will be given business training guaranteed commissions \$360 for 90 days. Suite 1715, 305 5th av. WOMEN'S WEAR BUYERS
AND STORE MANAGERS.
Largest and most aggressive chain store
organization in its field invites applications from high grade men and women
uyers tor women's and misses' coats, suits

Organization of the state of th YOUNG MEN. AN OPPORTUNITY TO ENTER THE ADVERTISING DEPARTMENT OF A MORNING PUBLICATION IS OFFERED TO YOUNG MEN OF EDUCATION AND CHARACTER: INITIAL SALARY SIS: OPPORTUNITY FOR ADVANCEMENT. REPLY, GIVING FULL PARTICULARS, TO Y 2019 HERAID, 290 BROADWAY.

HELP WANTED-Male

CAN FILL REAL JOBS.

And we have real jobs to offer. The men whom we want are not "supermen." Nor professional "live wires." Their past experience may have been in sales, executive, clerical to professional work. Not so much what they have done as what we believe their future possibilities to be, interests us. We do expect them to want—and to be able—to go a great way with us.

Ordinarily an organization does not expand so rapidly that the problem of filling executive positions becomes difficult. Our own expansion, however, is going hand in hand with the formation of subsidiary companies and makes it necessary for us to take several men from the outside in the immediate future—men who can take advantage of the unique opportunity they will be offered.

A number of promotions have re-cently been made for our sales force. It is the policy of this company to se-lect its executives entirely from its selling staff. This leaves positions in the sales department now open, and it is through this department that all men, regardless of their ultimate aim in the organization, must enter.

From this point on your future will be of your own making. We can supply you with one thing-opportunity without limit. This is a large organ-ization—the largest in its field in America. It is not yet at the stage of alow growth where openings occur but seldom—with ten men waiting for every one job.

YOUNG man wanted, intelligent, with orperience in selling phonographs to jobbers
and dealers, to become traveling sales and
service engineer for long established firm
manufacturing and distributing highest grades
radio equipment; character references required; man of good education with some
knowledge of fundamental principles of electricity preferred. Write, stating age, education, experience and salary desired. Y 2017
Herald, 280 B'way.

YOUNG MEN-A limited number for direct advertising work in new industrial corpora-tion; good salary to those who qualify as to education, ability and appearance. K 2106 Herald, Herald sq. YOUNG man about 17 for general office work; permanent position and good oppor-tunity for advancement; answer in own hand-writing; salary to start \$12. Box D 147, Holmes, 206 Broadway.

YOUNG MEN-Sales company has opening in Brooklyn and Long Jeland; commission basis to start; opportunity for advancement. Box A 147, 1550 Broadway.

Employment Agency-Commercial. NEWSPAPER MEN WANTED. REPORTERS—Positions open in New Eng., (J. Pa., O., Ind., Mich. and Ky.; \$30.850. EDITORIAL and DESK MEN—New Eng., (Y., O., La., N. J., Pa., Mich. and Wis.,

WE HAVE

Numerous attractive openings in reliable
business firms for men and boys from
office boy to executive, and all you have
to do to secure one of these positions
is call and see us early Monday morning.
FITCH PERSONNEL SERVICE,
15 East 40th st. Murray Hill 2029.

HARKER & MACCOLL, CHURCH, Traveling auditor, bookkeeper wholesale dry goods experience; experienced clerks for trust, loan and foreign exchange bank positions; expert architectural draftsman; clearing house and comparison clerk over 30; registry frees.

STAPLETON EMP. EXCH.—Excellent posi-tions open. 44 Whitehall st. Bowling Green

Many good positions for couples. Wettler's Agency, 20 West 48d st. COUPLE, first class cook and butler; cham-bermald kept; Greenwich, Conn. Wettler's Agency, 20 West 43d st. JANITOR and wife, city settlement house, \$150; couple, \$190; chauffeur, \$40. Uni-versal Bureau (Agency), \$25 Madison av.

STENOGRAPHY—Secretarial, law court reporting; 200 word-minute expert courses under reputable shorthand reporters; lucrative positions assured when competent. Lusk Institute, 229 West 42d. MEN-Age 17 to 35; experience unnecessary; travel; make secret investigations, reports; salaries, expenses. American Foreign Detective Agency, 307, St. Louis.

MEN wanted for U. S. mall service, \$115 to \$190; experience not required; correspondence course unnecessary. Write E. S. Bishop, Box 391, Joplin, Mo.

MEN wanted for detective work; experience unnecessary. Write J. Ganor, former Government detective, St. Louis.

LEARN linetype operating; ideal trade; pays \$3.000 yearly cost \$200; day, evening. Empire School, 135 East 16th (subways).

YOUNG man, over 21, for position in order and production department of factory manufacturing sterling afterware; must be of good appearance and possess fair education; sood opportunity for one where initial sealary is not main object. Reply, siving full details, pakery expected, Box 186, 200 Cable Building.